



**California Department of Food and Agriculture**

**Organic Fee Schedule Chart  
Based on Gross Sales (of Organic Product)**

A registration form shall be accompanied by payment of a non-refundable registration fee by all entities engaged in organic activities. Fees are based on prior year sales. If no sales were made in the preceding year, fee is then based on expected sales (estimate) during the 12-calendar months following the date of registration. See How to Determine Organic Registration Fees below for exceptions and clarification.

<b>Gross Sales</b>	<b>Registration Fee</b>
\$ 0 – 4,999	\$ 25
\$ 5,000 – 10,000	\$ 50
\$ 10,001 – 25,000	\$ 75
\$ 25,001 – 50,000	\$ 100
\$ 50,001 – 100,000	\$ 175
\$ 100,001 – 250,000	\$ 300
\$ 250,001 – 500,000	\$ 450
\$ 500,001 – 1,000,000	\$ 750
\$ 1,000,001 – 2,500,000	\$ 1,000
\$ 2,500,001 – 5,000,000	\$ 1,500
\$ 5,000,001 – 15,000,000	\$ 2,000
\$ 15,000,001 – 25,000,000	\$ 2,500
\$ 25,000,001 – and above	\$ 3,000

**How to Determine Organic Registration Fees**

1. Any person/entity required to register whose registration fee would be less than seventy-five dollars shall pay an initial registration fee of seventy-five dollars (\$75). Thereafter the annual renewal fee will be based on the Organic Fee Schedule Chart. This applies to new registrants only.
2. Any person/entity selling a multi-ingredient product in which less than seventy percent (70%) of the ingredients are organic shall pay a fee of one hundred dollars (\$100), or one-half of the amount that would be due based on the Organic Fee Schedule Chart – whichever is more.
3. Producers that sell processed product shall pay fees based on the value of the raw product prior to being processed, and the value of any product sold as unprocessed.
4. Any person/entity that packs, repacks, labels, sorts, or otherwise handles any organic product that is outside the jurisdiction of the State Director of the California Department of Public Health and does not take title or manage the sale of the product, but provides only handling services for the organic product, shall register and pay one hundred dollars (\$100) per year.
5. Commission merchants or brokers that do not take possession or title of the product but arrange for the sale of the product shall register and pay one hundred dollars (\$100) per year. If you take title, the fee is based on sales of organic product.
6. A retail store engaged in the handling or processing of organic products shall register and pay a fee of one hundred dollars (\$100) for each store location that processes organic products on site. (i.e. In store deli making organic sandwiches or repacking and using store label on product).
7. Any person/entity that provides temporary storage or transportation for organic product and does not handle the raw unpackaged product is not required to register.

8. Any person/entity that hires any other person/entity for custom packing or labeling shall register and pay a fee based on the total sales of product custom packed for them (as outlined in number 3). In addition to the required registration information, the above person/entity must disclose, the names of all companies that pack and process for them.
9. Any person/entity required to register who fits the description of more than one of the persons/entities described above shall pay the greater of the multiple amounts.
10. Farm Production: Fee is based on gross sales of organic product. For producers that sell processed product(s), see number 3.